

BTG Legal is pleased to invite applications for long-duration (3 months) internships at our offices in Mumbai. Read on to know more about us, our internship programme and how we can help you build the foundations of a successful law career in an increasingly challenging market.

ABOUT US

- » We are a **Mumbai-based transactional law firm** (established in 2014) with best-of-breed technical expertise, a culture of innovation and teamwork, and an unrelenting commitment to excellence. Although young, our client list is very impressive and the work they provide is stimulating and often cutting edge.
- » **Clients** such as Facebook, WhatsApp, Jet Airways, Indigo Airlines, Tech Mahindra, MAN, Zeppelin, Technip, News Group, TripAdvisor, Wirecard and Leica Cameras continue to trust us with their work due to our innovative service delivery models, our understanding of their sectors and our appreciation of the challenging business environment in which they operate.
- » Our close referral and working relationship with **Osborne Clarke**, a highly respected global law firm, provides our lawyers access to an elite set of clients, global best practices and cross-jurisdictional interaction, and offers the opportunity to build international networks.

- » **Sector focus** is what sets us apart, and gives us significant competitive advantage. We operate in some very interesting sectors such as defence, aviation, fintech, social/digital media, renewables, retail, life sciences, nuclear power and industrials. While we deliver excellence via our legal advice, we also strive to be technically proficient and be seen as 'industry insiders'. Therefore, our interaction with industry experts (who are non lawyers) is very intense and enriching. We add to these interactions with in-depth background research / knowledge management.
- » **Our practices** include Corporate Transactions, M & A, Commercial Contracting and Procurement, Private Equity, Regulatory Advice, Projects and Project Finance and other areas of law that are fast developing to keep up with rapid changes in technology and methods of doing business.
- » **Our partners** have worked in established Indian and international law firms as well as in-house in large conglomerates, bringing immense depth and diversity to a young team.
- » **Our team** consists of lawyers in the age group of 23-40 years and includes graduates from (amongst others) national law universities, Symbiosis Law School, Pune and Government Law College, Mumbai. The young team helps to create a fun and easy-to-fit-in work environment.

You will find more information about us and our work at www.btg-legal.com.

STRUCTURE OF OUR INTERNSHIP PROGRAMME



We believe in employing driven, committed and commercially inclined individuals, and developing their talents.

Our internship programme forms the first step in our associate hiring process. This is an excellent way for you to fully experience our work, our people and our culture, and to discover if BTG Legal is the right fit for you.



Our selection process is rigorous and thorough, but that is because your internship is designed to form part of your professional learning curve, and is a way for us to assess whether you are the right person for the associate position.

If you are successful in your first internship (based on the criteria that we will measure you against), you will be invited to extend your internship or to return to BTG Legal for a second internship.



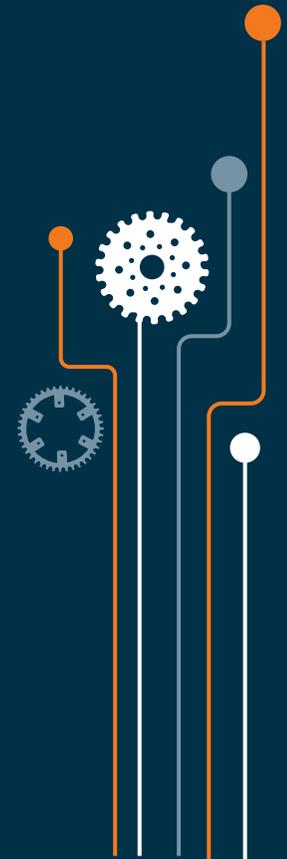
A successful internship extension or a second internship drastically increases the chances of being offered an associate position. We have already tested this method and it works.

Select interns who are offered associate positions will also have the opportunity to split successive internships between our office in Mumbai and the offices of Osborne Clarke in Europe.



CRITERIA

- » Our internships are open to students in years 3 and 4 of the 5-year integrated law school course, and students in years 2 and 3 of the 3-year law school course.
- » We are looking for our interns to demonstrate:
 - » a strong commitment to a career in law,
 - » ability to analyse a factual situation and break it down to actionable items,
 - » ability to deal with tough business demands,
 - » awareness of developments in the business world,
 - » good communication skills,
 - » initiative,
 - » the ability to work well with others, and
 - » attention to detail
- » We prefer students who have already completed internships at reputed law firms.



WHAT WE OFFER

- » **Professional Development** is given utmost importance to help you transition from academics to application (solving problems in the real-world). Interns are given hands-on experience in live matters (irrespective of their size or importance) from day one. This means you will gain valuable experience in handling matters end-to-end, and will be able to further develop your analytical, problem-solving and critical thinking skills.
- » Our **1:2 partner to associate ratio** means you will have a high degree of interaction with, and mentoring by, the partners. Where appropriate, career guidance will be provided at the end of your internship to help you identify areas of development and the right fit for your skill sets.
- » You will learn a **unique service delivery approach** that first understands the legal and business issues and then designs and delivers legal solutions to help the client achieve its commercial objectives.
- » Focus on the fundamentals of **good quality research and legal writing**, which we believe (ironically) is a scarce opportunity today.
- » A collegiate and unstuffy **professional environment**, which emphasises top quality work and constant learning, rather than rigid hierarchical structures.



Those who have interned with us say:

“ The best learning experience as a law student. BTG Legal really inculcates out of the box thinking and the partners have continuous first-hand involvement in an intern’s progress and development. The quality of work and the contribution of interns in matters is high which helped me in comprehensively understanding matters as well as developing a commercial approach (and not just a strict legal approach) while advising clients. The young team contributes to the fun work environment and every team member is friendly and approachable.

– Intern from NUJS (batch of 2016)

“ Refreshingly different from other firms, BTG Legal creates a very inclusive professional culture and each stage of a transaction is preceded by a discussion involving everyone working on the matter, including the intern. This encouraged me to offer inputs and discuss my views openly and also helped me develop a holistic understanding of the matter. It was also a great learning experience as I got to work on some challenging and interesting matters, including defence procurement and product safety. The work environment is enjoyable since the entire team (from partners to associates) at BTG assimilates you as one of their own from Day 1.

– Intern from NUJS (currently in 5th year)

NEXT STEPS



Send us your CV and a cover email at hr@btg-legal.com if you think you have the attributes we are looking for and our profile interests you.

We will shortlist applications (based on your CV and cover email) within a few days from the last date.



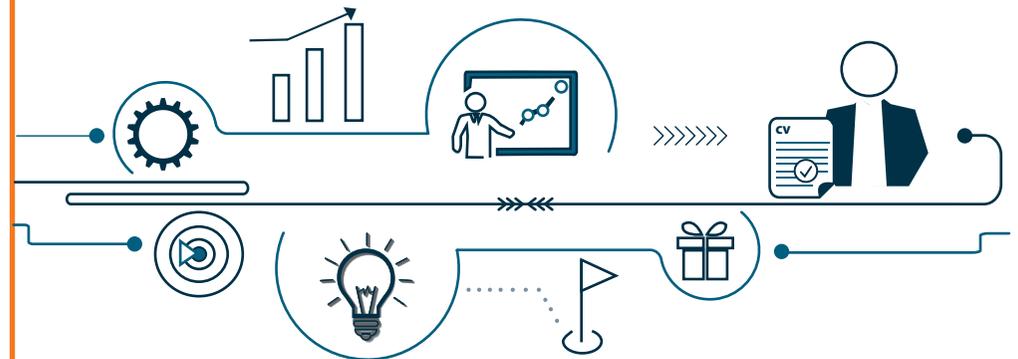
If you are shortlisted, an in-person (at your college) or video (Skype or other suitable mode) interview will be scheduled to get to know you better.

If selected, you will receive an internship offer letter.



Once you confirm your acceptance, we will send you a welcome kit closer to your date of joining.

You will receive an update if your application is not shortlisted for an interview or if we are unable to make you an offer after the interview round.



Contact us: E: hr@btg-legal.com.

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